



WASHINGTON STATE
STATEWIDE HIE HUB

APPENDIX A:
PART 1 QUALIFYING - QUESTIONS AND VENDOR
RESPONSE TEMPLATE

August 11, 2010

Vendor Response for Washington State HIE HUB – OneHealthPort RFP

Vendor Name:	
Contact Person:	
Phone:	
Email:	
Address:	

Response Guidelines

This document presents questions related to your organization, the services you provide, and the details of your offering. Please answer each question completely, concisely, and accurately.

- Use this document for your response. Utilize the spaces below the questions and in the tables provided for your answers.
- Part 1 “Qualifying” proposal responses must be submitted no later than **5:00 p.m. PDT August 20, 2010 as a zipped email attachment sent to info@onehealthport.com**
- The subject line of your submission email should read “[Vendor Name] – Statewide HIE HUB Proposal Response”
- Technical or promotional materials may be referenced as attachments or appendices but are not to be used in lieu of answering the question. Do not include these materials in the body of the response.
- Your response should be 30 pages or less including appendices
- Please keep the numbering convention intact within your response.
- Maintain the font size, spacing, and margins used in this document (Arial 10, single-space, 1”)

1. ***Vendor Experience and Viability***

1.2. **Corporate Viability**

- 1.2.1. Provide an overview of your company, including ownership type, number of years in operation, and major product offerings.
- 1.2.2. N/A for Part 1
- 1.2.3. Provide most recent and 2 year's prior financial statements or comparable financial information for your business, including cash flow and reserves. Please provide information for only the healthcare IT software and services component of your organization, if a subset of a larger corporation.
- 1.2.4. Describe the limits of your liability in the event of a breach associated with a defect in your product or service.

1.3. **Market Positioning**

- 1.3.1. Provide a list of organizations/entities currently contracted for the use of your HIE-hub product. Indicate for each organization if the client is live, or still in process of implementation.

2. **Mandatory HIE Services (Secure Hub)**

2.1. **General**

- 2.1.1. What versions of HL7 and x12 transactions does your secure HUB support?
- 2.1.2. Explain how your solution supports browser, batch, real-time and web services transactions.
- 2.1.3. Does your solution provide built in self-managed registration and testing tools for trading partner setup? Provide screen shots, training tools, demo videos or documentation of the user experience.
- 2.1.4. Does your solution provide full message visibility and audit logging? Provide screen shots, sample reports or logs.

- 2.1.5. Does your solution provide trading partner tools for message routing rules management? Provide sample screen shots or documentation to describe the rules management process.
- 2.1.6. Describe your ability to segregate HIE Hub functionality from the optional HIE capabilities that may be part of your product offering. (e.g. RLS, MPI, etc.)

3. Optional HIE Services

The Washington State HIE is seeking a HUB engine to be the central utility for message handling, data inspection, routing, auditing and trading partner management. The HIE envisions future work to build out additional services including a Master Person Index, a Record Locator Service and a Provider Index. The HIE also anticipates that other services will be offered in the community (e.g., repositories and applications), that could rely on the HUB for data exchange. Finally, it is clear that while many of the larger enterprises may have invested in a data translation solution to meet internal needs, many of the medium and smaller provider organizations do not have a data translation solution and rely heavily on vendors for this service. For these reasons we are interested in understanding other HIE services you may offer.

3.1. Master Person Index (MPI)

- 3.1.1. Do you offer your own MPI solution?
1. Provide background on record matching logic available
 2. Provide stats on number of clients using the solution and % record match based on lives and match factors
- 3.1.2. Does your HIE Hub solution interface with other vendor MPI solutions? List which vendors you interface with today. Also specify the standards, technologies, protocols, and specific interactions with those vendors. (i.e. what kinds of integration?).

3.2. Record Locator Service (RLS)

- 3.2.1. Do you offer your own solution? Describe how it works.
1. Describe the granularity of your RLS (e.g. search by provider, date, type of service)?

2. How closely tied are the RLS and MPI services?
3. Can the RLS be operated without an MPI using ADT/PIX/PDQ data to identify records?

3.2.2. Does your HIE Hub solution interface with other vendor RLS products or services? List which vendors you interface with today. Also specify the standards, technologies, protocols, and specific interactions with those vendors. (i.e. what kinds of integration?).

3.3. Provider Directory/Index

3.3.1. Do you offer a Provider Directory/Index that couples with the HUB solution and allows trading partners to find other trading partners in order to send messages or request messages?

3.3.2. N/A for Part 1

3.3.3. N/A for Part 1

3.3.4. Does your HIE Hub solution interface with other vendor Provider Directory/Index products or services? List which vendors you interface with today. Also specify the standards, technologies, protocols, and specific interactions with those vendors. (i.e. what kinds of integration?).

3.4. Data Repository

3.4.1. Do you offer a data repository for clinical and/or business data as a part of the HUB architecture? If so, explain your offering.

3.4.2. N/A for Part 1

3.4.3. N/A for Part 1

3.4.4. Does your HIE Hub solution interface with other vendor Data Repository products or services? List which vendors you interface with today. Also specify the standards, technologies, protocols, and specific interactions with those vendors. (i.e. what kinds of integration?).

3.5. Web Viewers and Applications

3.5.1. Do you offer any clinical web applications (EMR, EHR, Data views, e-Prescribing application)? If so, provide a brief description.

3.5.2. N/A for Part 1

3.5.3. N/A for Part 1

3.5.4. Does your HIE Hub solution interface with other vendor Web Viewers and Applications? List which vendors you interface with today. Also specify the standards, technologies, protocols, and specific interactions with those vendors. (i.e. what kinds of integration?).

3.6. Data Translation

3.6.1. Do you offer tools or services to assist the enterprise with non-standard data to meet data standard requirements set by the HUB? (outbound from the practice or enterprise to the HUB). Please describe your offering.

3.6.2. N/A for Part 1

3.6.3. Does your HIE Hub solution interface with other vendor Data Translation products and services? List which vendors you interface with today. Also specify the standards, technologies, protocols, and specific interactions with those vendors. (i.e. what kinds of integration?).